

Once, Twice Even Thrice

When it's time for a new boat, more owners than ever are staying with Nordhavn

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Frank Sinatra's musical praises for love being lovelier the second time around easily holds true for a growing number of Nordhavn owners. Happy as they are with their first Nordhavn trawler yacht, they're finding even more pleasure in a second Nordhavn and, in some cases, a third Nordhavn.

Reasons and circumstances vary, to be sure, but one constant remains—appreciation for Nordhavn quality and the people who build, sell and service them.

Typical are John and Maria Torelli. After 16 months of cruising the coast of Southern California, south to Mexico, in *La Maria Elena*, Nordhavn 40 #50, the couple decided they needed something bigger and faster. But as they shopped around for a semi-displacement boat, the logical replacement for their Nordhavn became obvious—another Nordhavn.

There are significant tradeoffs in giving up a trawler for a semi-displacement boat, said Maria. For example, “No cooking up a gourmet lunch at 25 knots. Rather, it's sit down and hold on for a few hours.”

They concluded there wasn't another boat around—at any price—that better suited their needs, or had the fit and finish of a Nordhavn. They looked at the Nordhavn 43, but the saloon and aft deck were actually smaller than on the 40. They looked at the 47, but the pricing was

slightly out of their range.

PAE had just completed Nordhavn 40 #61 and it was ready to ship, coincidentally at the same time as the Torellis were ready to buy. (When the couple put *La Maria Elena* Nordhavn 40 #50 up for sale, they thought it may take up to a year to sell. It sold in two weeks.)

“When you have someone that is as knowledgeable about their product as our sales representative, Jeff Merrill, is and know that he is only a phone call away 24/7, you just cannot put a price on that,” said John. “He is one major reason we came back to Nordhavn. We look at it as just coming home to the best value out there.”

For Kimberley Allard, moving up from a Nordhavn 40 to a Nordhavn 55 will mean some major improvements to her daily life. Granted, she's only nine years old, but the larger boat will provide her with more storage space for all the things that little girls need, plus she'll have her own head.

Parents Roger and Joan Allard did the research, factored in their experience with the company and the enjoyment of *New Paige* Nordhavn 40 #44, and placed their order.

The construction quality of the Nordhavn stood out among the competitors, said Roger, and the knowledge of the sales and management team and what to

expect, provided the extra comfort they needed.

Bill and Ellen Bane, meanwhile, do not generally consider themselves brand loyal. The Banes did, however, own 92 feet of Nordhavn for a while after they traded across from one Nordhavn 46 to another, *Chicory Hull* #06 to *Satchmo* #65.

“No other company thinks so much about its customers' needs, and then delivers,” said the couple, participants in the Nordhavn Atlantic Rally aboard *Satchmo*. “(We) honestly do not know of another company that puts so much into their product that first-time buyers do not ‘value’ when they buy.”

Tim and Clair Johnson are no strangers to big-ticket items and have a discerning eye when it comes to quality and service. As evidence, they've owned multiple Sony TVs, several Porsches and BMWs, three Boston Whalers and two Hatteras sportfishers.

Impressed by the experience of owning their Nordhavn 57, they turned to PAE once again when it came time to buy a bigger boat. They chose a Nordhavn 64 and their allegiance was amply rewarded by the features their new boat will provide, and by the willingness of PAE to make the many improvements they desired during the building process.

After thousands of miles on their



Kimberly Allard leads a happy and varied life aboard *New Paige*, her family's Nordhavn 40, and there should be plenty more smiles on their new Nordhavn 55. Right inset: Maria Torelli and Daisy during commissioning of their second Nordhavn 40.

Nordhavn 46, David and Sally Chambers wondered if a power catamaran might give them more speed, along with the comfort and long-range abilities they required.

They looked all over for a capable cat, and even flew to Hawaii to sea trial one. In the end, they came home to Nordhavn, settling finally on a Nordhavn 50. What won them over, the couple said, was the combination of Nordhavn's seaworthiness, comfort at sea, comfort at anchor or in a marina, excellent finish inside and out, dependable mechanical and electrical systems, a really nice engine room, and the capacity for long-range capability. They couldn't ask for more.

For Steve and Beverly Creagan, it was a matter of space. They were happy with the performance of their Nordhavn 40, but the need for more room and the flexibility to customize were key factors in choosing a Nordhavn 47. A bonus, they discovered, was the excellent resale value for their capital outlay.

If history is an indicator, the list of second-time Nordhavn owners will get longer, even as a new list starts to take life—that of three-time owners. ■

Seconds and thirds

Here is a roll call of current Nordhavn owners who have owned more than one example of the brand

Bill Lacey

Tautaug Nordhavn 35 #12
Aqua Daze Nordhavn 43 #12

Peter and Betsy Renaghan

Miss Betsy Nordhavn 35 #20
Winkin Nordhavn 47 #15

—Formerly *Oso Blanco*

Al and Wilma Greymont

Wilma Louise IV Nordhavn 40 #02

—Owned for three years

Wilma Louise V Nordhavn 43 #04

Eric, Annie and Bear Bloomquist

KIVA Nordhavn 40 #29

—Purchased first Nordhavn in 2001

Oso Blanco Nordhavn 47 #15

Oso Blanco Nordhavn 64 #09

—Delivery expected in late 2007

Roger, Joan and Kimberly Allard

New Paige Nordhavn 40 #44

New Paige Nordhavn 55 #25

—Delivery in August 2007. Heading for South Pacific in 2008

John and Maria Torelli

La Maria Elena Nordhavn 40 #50

—Owned for 16 months

La Maria Elena Nordhavn 40 #61

—Being commissioned at press time

Bill and Ellen Bane

Chicory Nordhavn 46 #06

Satchmo Nordhavn 46 #65

Sprague Theobald

Gryphon Nordhavn 46 #30

Perseverance Nordhavn 46 #37

Bagan Nordhavn 57 #10

Dave and Sally Chambers

Sally G Nordhavn 46 #36

Sally G Nordhavn 50 #22

—Previously *Ice Dancer*

Evelyn McGlone and Erik Dalaker

Evrik Nordhavn 46 #05

Evrik Nordhavn 57 #15

Mark Johnson

Bacchus Nordhavn 47 #02

Myah Nordhavn 55 #27

Steve and Beverly Creagan

Susan J Nordhavn 40 #19

Susan J Nordhavn 47 #21

Dick and Gale Barnes

Ice Dancer Nordhavn 50 #22



Ice dancer II Nordhavn 57 #28

Tim and Clair Johnson

Clairbuoyant Nordhavn 57 #07

—Owned from 1999 to 2004

Clairbuoyant Nordhavn 64 #06

—Delivery expected in

February 2008

Michael and Miriam Lasky

Voyager Nordhavn 57 #12

—Owned for 3-1/2 years and

sold in January 2004

Voyager III Nordhavn 76 #05

Geoff and Anne McGeary

Beyond Capricorn Nordhavn 57 #17

Beyond Capricorn II

Nordhavn 76 #09

Jim and Jo Wallace

Atlas Nordhavn 62 #04

Atlas II Nordhavn 62 #10

Ken and Roberta Williams

Sans Souci Nordhavn 62 #09

Sans Souci Nordhavn 68 #05

Nick and Kate Vanoff

Mighty Mouse Nordhavn 62 #14

Mighty Mouse Nordhavn 72 #01

Robert and Linda Conconi

Aurora Nordhavn 62 #16

Aurora Nordhavn 76 #03 (for sale)

Purchasing Nordhavn 86 #02

Dave and Meta McDowell

Aurora Nordhavn 62 #16

Metaroo Nordhavn 62 #24

Invictus Nordhavn 72 #04